

# Executive Summary of Draft RFP Changes

## Page 2:

**Added:** Large Business Requirement to submit a Small Business Subcontracting Plan

## Page 3:

1. **Added:** “9. Offerors shall submit all proposals as full packages via the CHES Portal. Offerors will have the ability to resubmit proposals up to the due date, however, all submission shall be submitted in full. The Government will not review any previous submissions other than the last submitted version.”
2. **Added:** “10. Offerors shall have one (1) main person to submit proposals, Offerors will be allowed to list one (1) alternate in case of emergencies. Offerors must register on the CHES Portal before they are able to submit any proposals. Instructions for registration will be provided in the final Solicitation.”

## Page 6:

**Added:** “EARNED VALUE MANAGEMENT SYSTEM

The Offeror must provide current verification from DCMA, or any CFA of an audited and accepted earned value management system in a single PDF file format to include the following information:

- Part 1 – Provide the UEI and CAGE Code of the Business Entity that is being credited, and the point of contact information that includes the name, address, phone number, and email of the representative at DCAA, DCMA, or any CFA that determined approval.
- Part 2 – Provide a copy of the Offeror’s official audit report, if available and/or official letterhead from DCAA, DCMA, or any CFA verifying the acceptability of the earned value management system that has been audited and determined to be compliant with the guidelines in Electronic Industries Alliance Standard 748 (EIA-748).”

## Page 7:

**Remove:** “AMERICAN NATIONAL STANDARDS INSTITUTE/ELECTRONIC INDUSTRIES ALLIANCE STANDARD 748, EARNED VALUE MANAGEMENT SYSTEMS (ANSI/EIA-748)

The Offeror shall provide verification of a current ANSI/EIA-748 Certification. Verification requirements include a copy of the Offeror’s official certification from an approved ANSI/EIA-748 certification body. The Offeror shall provide POC information that includes the name of the certification body and name, address, phone number, and email address of the representative who provided the ANSI/EIA-748 Certification.”

**Changed L.2.3.1 Qualifying Project Submission from** “*Offerors may submit a maximum of three (3) distinct QPs for each specific Domain they are proposing to.*”

**To** “Offerors may submit a maximum of three (3) distinct QPs for each specific Domain they are proposing to. The Offeror may not use QP’s of their teaming partners.”

## Page 9:

**Added:** “L.2.5 SMALL BUSINESS SUBCONTRACTING PLAN- REQUIRED FOR LARGE BUSINESS

Offerors that are Large Businesses concerns for any NAICS within the proposed domains, shall provide a Small Business Subcontracting Plan in accordance with FAR 19.704.

**Changed M.1 Basis for Awards from** *“The Government intends to make 100 awards in total, 20 per Domain. Each Domain will have small business reserve requirements. The Government intends to award these contracts without discussions but reserves the right to conduct discussions at its discretion. Proposals must contain the best offer. The Government may conduct clarifications, as described in FAR 15.306.*

*The Government will perform a comparative/trade-off analysis of those Offerors who are eligible for award.*

*To be considered eligible for award, an Offeror’s proposal, at a minimum, shall follow all instructions in this RFP.”*

**To** “The Government intends to make 100 awards in total, 20 awards per Domain. Each Domain will have small business reserve requirements. The 100 awards will be made to qualified offerors, defined as “an offeror that is determined to be a responsible source, submits a technically acceptable proposal that conforms to the requirements of the solicitation, has one of the top 20 scores in the Domain”. The Government intends to award these contracts without discussions but reserves the right to conduct discussions at its discretion. Proposals must contain the best offer. The Government may conduct clarifications, as described in FAR 15.306.

In the event of a tie, the Government will look at the percentage of those tied Offeror’s CPARS element ratings over the last three (3) years, within the five (5) NAICS codes under this acquisition, that are rated as Exceptional. The date will be calculated by the final proposal submission due date identified in this RFP. The Offeror that has a higher percentage of Exceptional ratings will win the tie.

If this review does not resolve the tie, the Government will then invoke a second tie breaker. The Government will look at the percentage of those tied Offeror’s CPARS element ratings over the last three (3) years, within the five (5) NAICS codes under this acquisition, that are rated as Very Good. The date will be calculated by the final proposal submission due date identified in this RFP. The Offeror that has a higher percentage of Very Good ratings will win the tie.”

**Page 10-11:**

**Changed M.2 Overall Evaluation Approach** from *“The Gate Criteria consists of the following:*

- *Active Facility Clearance of Secret*
- *Certifications*
  - *ISO 9001:2015*
  - *CMMC Level I*
  - *ISO/IEC 27001:2022*
  - *NIST SP 800-53 Rev 5*
  - *NIST SP 800-53B*
  - *NIST SP 800-37 Rev 2*
  - *CNSS Instruction 1253:2022*
  - *NIST SP 800-171 Assessment*
- *Government Approved Accounting System*

- *CPARS Ratings*

*If the Offeror is a Small Business their questions will consist of the following:*

- *Small Business Certification*
- *Active Facility Clearance*
- *Certifications*
  - *ISO 9001:2015*
  - *CMMC Level I*
  - *ISO/IEC 27001:2022*
  - *NIST SP 800-53 Rev 5*
  - *NIST SP 800-53B*
  - *NIST SP 800-37 Rev 2*
  - *CNSS Instruction 1253:2022*
  - *NIST SP 800-171 Assessment*
- *CPARS Ratings”*

**To “The Gate Criteria consists of the following:**

- **Active Facility Clearance of Secret**
  - Offerors are required to submit documentation that they hold an active Secret Clearance. The Government will evaluate the documentation to ensure it is accurate and up to date.
- **Certifications**
  - ISO 9001:2015
    - Offerors are required to submit documentation that they hold an active ISO 9001:2015 Certification. The Government will evaluate the documentation to ensure it is accurate and up to date.
  - CMMC Level 2 or higher
    - Please provide proof of your CMMC Level 2 or higher Certification or documentation showing that you have contacted a Certified Third-Party Assessment Organization and scheduled your CMMC Level 2 review.
- **Government Approved Accounting System**
  - Offerors are required to submit documentation that they hold an active Government Approve Accounting System. The Government will evaluate the documentation to ensure it is accurate and up to date.
- **CPARS Ratings**
  - CPARS will be pulled for all five (5) NAICS codes under the acquisition over the last three (3) years (the date will be calculated by the final proposal submission due date identified in this RFP.)
  - If 40% or more of the element ratings are MARGINAL or below the Offeror will be excluded from evaluations.
  - If Offeror has no CPARS Ratings, the offeror will not be evaluated for this gate criteria.

If the Offeror is a Small Business their questions will consist of the following:

- Small Business Certification

- Offerors are required to submit documentation of their active Small Business Certification. The Government will evaluate the documentation to ensure it is accurate and up to date.
- Active Facility Clearance
  - Offerors are required to submit documentation that they hold an active Secret Clearance. The Government will evaluate the documentation to ensure it is accurate and up to date.
- Certifications
  - ISO 9001:2015
    - Offerors are required to submit documentation that they hold an active ISO 9001:2015 Certification. The Government will evaluate the documentation to ensure it is accurate and up to date.
  - CMMC Level 2 or higher
    - Please provide proof of your CMMC Level 2 or higher Certification or documentation showing that you have contacted a Certified Third-Party Assessment Organization and scheduled your CMMC Level 2 review.
- CPARS Ratings
  - CPARS will be pulled for all five (5) NAICS codes under the acquisition over the last three (3) years (the date will be calculated by the final proposal submission due date identified in this RFP.)
  - If 60% or more of the element ratings are MARGINAL or below the Offeror will be excluded from evaluations.
  - If Offeror has no CPARS Ratings, the offeror will not be evaluated for this gate criteria.”

**Page 14:**

**Changed M.4.4 Performance Quality from**

- *“The Offeror will receive one (1) point for one (1) recent QP with a Satisfactory or above PP Rating in all CPAR/PPQ elements.*
- *The Offeror will receive three (3) points for two (2) recent QPs with a Satisfactory or above PP Rating in all CPAR/PPQ elements.*
- *The Offeror will receive five (5) points for three (3) recent QPs with Satisfactory or above PP Rating in all CPAR/PPQ elements.”*

**To**

- “The Offeror will receive one (1) point for a recent QP with a Satisfactory or above Past Performance (PP) Rating in all CPAR/PPQ elements.
- The Offeror will receive three (3) points a recent QP with a Very Good or above PP Rating in all CPAR/PPQ elements.
- The Offeror will receive five (5) points for a recent QP with Exceptional or above PP Rating in all CPAR/PPQ elements.”

**Page 16-18:**

**Changed the evaluation of the Technical Volume from a Confidence Scale of**

Confidence Level	Description
High Confidence	The Government has high confidence

	that the offeror can assess the ability to attract qualified personnel, ensuring stable project execution with little or no Government intervention.
Some Confidence	The Government has some confidence that the offeror can assess the ability to attract qualified personnel, ensuring stable project execution with some Government intervention.
Low Confidence	The Government has low confidence that the offeror can assess the ability to attract qualified personnel, ensuring stable project execution even with Government intervention.

**To the following for all three (3) Recruitment, Retention and Risk Management**

Points	Rating	Description
5	Outstanding	Proposal meets requirements and indicates and exceptional approach and understanding of the requirements. Strengths far outweigh and weaknesses. Risk of unsuccessful performance is very low.
3	Good	Proposal meets requirements and indicates a thorough approach and understanding of the requirements. Proposal contains strengths which outweigh any weaknesses. Risk of unsuccessful performance is low.
2	Acceptable	Proposal meets requirements and indicates an adequate approach and understanding of the requirements. Strengths and weaknesses are offsetting or will have little or no impact on contract performance. Risk of unsuccessful performance is no worse than moderate.
1	Marginal	Proposal does not clearly meet requirements and has not demonstrated an adequate approach and understanding of the requirements. The proposal has one or more weaknesses which are not offset by strengths. Risk of unsuccessful performance is high.
0	Unacceptable	Proposal does not meet requirements and contains one or more deficiencies. Proposal is unawardable.

The Small Business Subcontracting Plan will only be evaluated for the top 20 Offerors in each domain. It will be evaluated on an Acceptable/Unacceptable scale. If the Offerors Small Business Subcontracting Plan is unacceptable then they will not receive award, and the next highest Offeror will be evaluated.

Acceptable	Proposal indicates an adequate approach and understanding of Small Business objectives.
Unacceptable	Proposal does not meet Small Business objectives.