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**DRAFT – SECTIONS L & M**

**MARKETPLACE FOR THE ACQUISITION OF PROFESSIONAL SERVICES (MAPS)**

**13 December 2024**

Army Contracting Command – Aberdeen Proving Ground (ACC-APG) and Program Executive Office (PEO) Enterprise, Computer Hardware, Enterprise Software and Solutions (CHESS) program, intends to award a Multiple Award Indefinite Delivery Indefinite Quantity (IDIQ) contract, from the combination of the ACC-APG's Responsive Strategic Sourcing for Services (RS3) and the CHESS' Information Technology Enterprise Solutions – 3 Services (ITES-3S) IDIQ Vehicles, creating the Marketplace for the Acquisition of Professional Services (MAPS). By combining these vehicles, the Army aims to enhance flexibility, reduce redundancy, and improve cost-efficiency in acquiring knowledge-based services, and other functions. This integration will also ensure a more unified approach to meeting the Army's evolving technology and strategic needs, thus optimizing mission readiness and effectiveness. The maximum ordering period may be 10 years, consisting of a five (5) year Base Ordering Period and one (1) five (5) year Optional Ordering Period. The Government reserves the right to cancel this requirement without incurring any proposal fees.

**NOTE:** All procedures are at the sole discretion of the Government as set forth in this draft Sections L&M. **THIS DRAFT Sections L&M IS NOT AN AUTHORIZATION TO START WORK.**

25 **SECTION L – INSTRUCTIONS, CONDITIONS, AND NOTICE TO OFFERORS**

26 **L.1 GENERAL INSTRUCTIONS & COMPLIANCE**

- 27 1. Submission instructions will be provided with the final solicitation release.
- 28
- 29 2. The Offeror shall prepare proposal as follows:

Document	File Name*	Notes
Cover Letter	xxxxCOVERDDMMYYYY.doc or .pdf	1 Page Max
Gate Criteria Attachment 0001	xxxxGATEDDDMMYYYY.doc or .pdf	
Volume I – Systems, Rates, & Certifications	xxxxSandRDDMMYYYY.doc or .pdf xxxxCertsDDMMYYYY.doc or .pdf	
Volume II – Past Performance	xxxxQP1DDMMYYYY.doc or .pdf xxxxQP2DDMMYYYY.doc or .pdf xxxxQP3DDMMYYYY.doc or .pdf	3 Page Max  (1 Page per Qualifying Project (QP))
Volume III – Technical	xxxxRECRUITMENTDDMMYYYY.doc or .pdf xxxxRETENTIONDDMMYYYY.doc or .pdf xxxxRISKDDMMYYYY.doc or .pdf	6 Page Max (2 Pages Each)
Small Business Subcontracting Plan	xxxxSBSPLANDDMMYYYY.doc or .pdf	Required only for Large Businesses

30 \*Offerors shall replace “xxxx” with the Offerors name.

- 31 3. Each volume shall be properly identified, numbered, clearly indexed, and logically
- 32 assembled. Each volume shall also contain clearly identified sections and all pages shall
- 33 be numbered and identified by the complete company name, date, and solicitation
- 34 number in the header and/or footer.
- 35
- 36 4. The entire proposal shall remain valid for a minimum of 180 calendar days from receipt
- 37 by the Government. Proposals offering a shorter period will not be considered for award.
- 38
- 39 5. In order to reduce proposal size, proposals shall be limited to the number of pages as
- 40 directed in the table above for each volume. All proposal information shall be confined to
- 41 the appropriate file. The page limit (identified in the table above) is viewed as total pages
- 42 within a file, excluding a table of contents, cover page, and glossary page(s). Pages
- 43 containing text shall be typewritten using the standard letter size (8.5 x 11 inches) in
- 44 Microsoft Word or Adobe, as applicable. Text shall be a minimum of 12-point Times New

45 Roman or Arial font and no less than one-inch margins/borders. Any table or graphic  
46 shall use a minimum of 10-point Times New Roman or Arial font. Drawings or other  
47 graphics shall be reduced only to the extent legibility is not lost.  
48

- 49 6. The proposal shall be clear, concise, and shall include sufficient detail for effective  
50 evaluation and for substantiating the validity of stated claims. The proposal should not  
51 simply rephrase or restate the Government's requirements but, rather, shall provide  
52 convincing rationale to address how the Offeror intends to meet the requirements and  
53 ensure successful performance. Offerors shall assume that the Government has no prior  
54 knowledge of their facilities or experience and will base its evaluation on the information  
55 presented in the Offeror's proposal.  
56
- 57 7. All information the Offeror intends to have considered, shall be submitted with the initial  
58 proposal. The Government proposal evaluation will be limited to the information  
59 provided by the Offeror, and nothing will be assumed. Offerors are responsible for  
60 including sufficient details to permit a complete, thorough, and accurate evaluation of the  
61 submitted proposal.
- 62 8. Offerors may propose to as many of the five (5) Domains as they chose but must identify  
63 the Domains in their proposal response. Offerors shall specify which Domains they are  
64 proposing too on their cover page. The 5 Domains are:  
65     ○ Technical Services (NAICS code: 541330)  
66     ○ Management and Advisory Services (NAICS code: 541611)  
67     ○ Research Development Testing and Evaluation (RDT&E) Services (NAICS code:  
68     541715)  
69     ○ Emerging IT Services (NAICS code: 541512)  
70     ○ Foundational IT Services (NACIS code: 541519)  
71
- 72 9. Offerors shall submit all proposals as full packages via the CHES Portal. Offerors will  
73 have the ability to resubmit proposals up to the due date, however, all submission shall be  
74 submitted in full. The Government will not review any previous submissions other than  
75 the last submitted version.  
76
- 77 10. Offerors shall have one (1) main person to submit proposals, Offerors will be allowed to  
78 list one (1) alternate in case of emergencies. Offerors must register on the CHES Portal  
79 before they are able to submit any proposals. Instructions for registration will be provided  
80 in the final Solicitation.  
81

## 82 L.2 PROPOSAL CONTENTS

83 All information the Offeror intends to have considered shall be submitted with the initial  
84 proposal. Initial proposal shall contain the best offer. Offerors are responsible for including  
85 sufficient information to permit a complete, thorough, and accurate evaluation of the  
86 submitted proposal. Proprietary information shall be clearly marked.  
87

88 To be eligible for award, the Offeror must adhere to the directions and submit the following  
89 information:  
90

### 91 **L.2.1 COVER LETTER AND GATE CRITERIA**

92  
93 Offerors shall submit a one (1) page cover letter that consists of the following information:

- 94 • Point of Contact for Proposal;
- 95 • Clearly state which Domain(s) Offeror is proposing to;
- 96 • Company Name;
- 97 • Business Size; and
- 98 • Company Commercial and Government Entity (CAGE) Code as well as the  
99 Parent Company CAGE Codes

100  
101 Offerors shall fully complete Attachment 0001 “Gate Criteria Questions” and provide  
102 required supporting documentation to include with their proposal. The Government will  
103 utilize Attachment 0001, to first determine if the Offeror will make it through the gate  
104 questions onto the next step of the proposal evaluation process. The Gate Criteria consists of  
105 the following:

- 106 • Active Facility Clearance
- 107 • Certifications
- 108 • Government Approved Accounting System
- 109 • Contractor Performance Assessment Reporting System (CPARS) Ratings

110 If the Offeror is a Small Business their questions will consist of the following:

- 111 • Small Business Certification
- 112 • Active Facility Clearance
- 113 • Certifications
- 114 • CPARS Ratings

### 115 116 **L.2.2 VOLUME I - SYSTEMS, RATES AND CERTIFICATIONS**

117  
118 The Offeror shall provide 1 (one) PDF or word document that consists of the following  
119 information to show verification of the Systems, Rates and Certifications the Offeror has.  
120

#### 121 **L.2.2.1 Government Approved Systems and Rates**

122  
123 The Offeror must provide the following documentation to support any Government  
124 Approved systems or rates that they claim to have:  
125

#### 126 APPROVED PURCHASING SYSTEM

127

128 The Offeror must provide verification from the Defense Contract Management Agency  
129 (DCMA), or any Cognizant Federal Agency (CFA), of an approved purchasing system in a  
130 single PDF file format to include:

- 131 • Part 1 – Provide the Unique Entity Identifier (UEI) and CAGE Code of the Business  
132 Entity that is being credited, and POC information that includes the name, address,  
133 phone number, and email of the representative at the Cognizant DCMA or CFA that  
134 determined approval.
- 135 • Part 2 – Provide a copy of the Offerors official Contractor Purchasing System Review  
136 (CPSR) report, if available and/or official letterhead from DCMA or CFA verifying  
137 the approval of the purchasing system. The Offeror shall make reference to the page  
138 number and paragraph of the CPSR audit or letter that determined the approval of the  
139 purchasing system.

#### 140 141 APPROVED RATES

142  
143 The Offeror must provide current verification from the Defense Contract Audit Agency  
144 (DCAA), DCMA, or any CFA of Forward Pricing Rate Agreements (FPRA), Forward  
145 Pricing Rate Recommendations (FPRR), and/or Approved Billing Rates in a single PDF file  
146 format to include the following information:

- 147 • Part 1 - Provide the UEI and CAGE Code of the Business Entity that is being  
148 credited, and point of contact information that includes the name, address, phone  
149 number, and email of the representative at their Cognizant DCAA, DCMA, or CFA  
150 that determined approval.
- 151 • Part 2 - Provide at least one (1) of the following: (1) An official letter received from  
152 the federal auditing agency on their agency letterhead from DCAA, DCMA, or any  
153 CFA indicating that the Offeror’s FPRA, FPRR, and/or Approved Billing Rate had  
154 been reviewed, approved, and/or determined acceptable. (2) A copy of the Offeror’s  
155 official FPRA, FPRR Approved Billing Rates, audit report and audit report number  
156 from DCAA, DCMA, or CFA identifying the rates in the FPRA, FPRR, and/or  
157 Approved Billing Rates that have been audited and determined acceptable for  
158 generating estimates of costs and other data included in proposals submitted to  
159 customers. The offer shall make reference to the page number and paragraph of the  
160 audit report or letter that sets forth the FPRA, FPRR, and/or Billing Rates.

#### 161 162 APPROVED ESTIMATING SYSTEM

163  
164 The Offeror must provide current verification from the Defense Contract Audit Agency  
165 (DCAA), DCMA, or any CFA of an audited and accepted estimating system in a single PDF  
166 file format to include the following information:

- 167 • Part 1 – Provide the UEI and CAGE Code of the Business Entity that is being  
168 credited, and the point of contact information that includes the name, address, phone  
169 number, and email of the representative at DCAA, DCMA, or any CFA that  
170 determined approval.

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- 178
- Part 2 – Provide a copy of the Offeror’s official audit report, if available and/or official letterhead from DCAA, DCMA, or any CFA verifying the acceptability of the estimating system that has been audited and determined acceptable for budgeting and planning controls, and generating estimates of costs and other data included in proposals submitted to customers in the expectation of receiving contract awards. The offer shall make reference to the page number and paragraph of the audit report or letter that verifies the adequacy of the estimating system.

179 PROPERTY MANAGEMENT SYSTEM

180

181 The Offeror must provide current verification from DCMA, or any CFA of an audited and  
 182 accepted property management system in a single PDF file format to include the following  
 183 information:

- 184
- 185
- 186
- 187
- Part 1 – Provide the UEI and CAGE Code of the Business Entity that is being credited, and the point of contact information that includes the name, address, phone number, and email of the representative at DCMA, or the CFA that determined approval.
  - Part 2 – Provide a copy of the Offerors official Property Management System Review report, if available and/or official letterhead from DCMA or CFA verifying the approval of the purchasing system. The Offeror shall refer to the page number and paragraph of the audit or letter that determined the approval of the purchasing system.
- 188
- 189
- 190
- 191

192 EARNED VALUE MANAGEMENT SYSTEM

193 The Offeror must provide current verification from DCMA, or any CFA of an audited and  
 194 accepted earned value management system in a single PDF file format to include the  
 195 following information:

- 196
- 197
- 198
- 199
- Part 1 – Provide the UEI and CAGE Code of the Business Entity that is being credited, and the point of contact information that includes the name, address, phone number, and email of the representative at DCAA, DCMA, or any CFA that determined approval.
  - Part 2 – Provide a copy of the Offeror’s official audit report, if available and/or official letterhead from DCAA, DCMA, or any CFA verifying the acceptability of the earned value management system that has been audited and determined to be compliant with the guidelines in Electronic Industries Alliance Standard 748 (EIA-748).
- 200
- 201
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- 204

205 **L.2.2.2 Certifications**

206

207 If the Offeror has any of the following certifications, outside of the required Certifications in  
 208 Attachment 0001, they must provide documentation to demonstrate that the certifications are  
 209 valid, accurate, and active. Certifications that are not verified will not be considered valid.  
 210

211 CAPABILITY MATURITY MODEL CERTIFICATION (CMMC) LEVEL 2 or higher

212  
213 The Offeror shall provide verification of a current CMMC Level 2 or higher Certification.  
214 Verification requirements include a copy of the Offeror’s official certification from an  
215 approved CMMC certification body. The Offeror shall provide POC information that  
216 includes the name of the certification body and name, address, phone number, and email  
217 address of the representative who provided the CMMC Certification.  
218

#### 219 ISO/IEC 27001:2022

220  
221 The Offeror shall provide verification of a current ISO/IEC 27001:2022 Certification.  
222 Verification requirements include a copy of the Offeror’s official certification from an  
223 approved ISO/IEC 27001:2022 certification body. The Offeror shall provide POC  
224 information that includes the name of the certification body and name, address, phone  
225 number, and email address of the representative who provided the ISO/IEC 27001:2022  
226 Certification.  
227

### 228 **L.2.3 VOLUME II - PAST PERFORMANCE**

#### 229 **L.2.3.1 Qualifying Project (QP) Submission**

230  
231 QPs will be used to evaluate the Past Performance factor.  
232

233  
234 Offerors may submit a **maximum of three (3)** distinct QPs for each specific Domain they are  
235 proposing to. The Offeror may not use QP’s of their teaming partners.  
236

237 To be considered a QP, each submitted project must meet all the following minimum criteria:

- 238 • Be any of the following:
  - 239 ○ A single contract – including prime contracts, subcontracts, and commercial
  - 240 contracts; or
  - 241 ○ A single Task Order awarded under an IDIQ contract, Blanket Purchase
  - 242 Agreement (BPA), or Basic Ordering Agreement, including single or multiple
  - 243 award; or
  - 244 ○ A Task Order under a Federal Supply Schedule contract (FAR 8.405-2) or
  - 245 BPA (FAR 8.405-3)
  - 246
- 247 • Meet or exceed a minimum total contract value of \$2M;
- 248 • Have at least one (1) year of performance, but not over four (4) years old. The period
- 249 of performance end date shall be within the last four (4) years of the final proposal
- 250 submission due date identified in this RFP.
- 251
- 252 • The NAICS code of the QP must be the same as one (1) of the five (5) NAICS codes
- 253 aligned to the Domains of this solicitation. Please note, while this is required, the QP
- 254 does not have to match the exact NAICS code the Offeror is proposing to. *For*

255 *example, Offeror A may submit a proposal to the Technical Domain (NAICS code:*  
 256 *541330) and utilize a QP that has a NAICS Code: 541715 (the RDT&E Domain).*

257

258 The Offeror shall provide the following information for each QP:

- 259 • The Specific Contract/Agreement number. If the Offeror was a subcontractor, they
- 260 need to submit a copy of the signed agreement.
- 261 • Dollar value;
- 262 • NAICS code;
- 263 • A brief description of the work performed and a mapping to the PWS to demonstrate
- 264 the work performed is relevant to the Offerors proposed Domain; and
- 265 • If the Offeror's QP is not available in the CPARS or does not have a specific NAICS
- 266 identified, then the Offeror shall provide a Past Performance Questionnaire,
- 267 Attachment 0002, which will not be counted toward the QP page limitation.
- 268

268

#### 269 **L.2.4 VOLUME III- TECHNICAL (6-page limit)**

270

##### 271 **L.2.4.1 Recruitment (2-page limit)**

272

273 The Offeror shall provide an overview of its processes, procedures, and mechanisms utilized  
 274 when it comes to employee recruitment. The overview shall demonstrate the Offeror's ability  
 275 to recruit and hire staff for specialized and non-specialized labor categories to limit staffing  
 276 issues.

277

278 At a minimum, the Offeror shall address the following:

- 279 • How qualified candidates will be recruited;
- 280 • How key positions will be recruited and staffed;
- 281 • Identify the timeline needed to recruit and staff positions not already filled;
- 282 • Identify how many recruiter positions are currently staffed;
- 283 • Identify if you have a Human Resources department; and,
- 284 • Provide an organizational structure of your Human Resources Department.

##### 285 **L.2.4.2 Retention (2-page limit)**

286

287 The Offeror shall provide an overview of its processes, procedures, and/or mechanisms  
 288 utilized for retaining employees. The overview shall demonstrate the Offeror's ability to  
 289 retain employees throughout the life of the program.

290

291 At a minimum the Offeror's response shall address the following:

292

- 293 • Provide an explanation of how your company supports internal and professional
- 294 development;
- 295 • Identify any mentorship programs currently offered to employees; and,

- 296           • Provide an overview of the specific processes currently being utilized to retain  
297 employees.  
298

#### 299 **L.2.4.3 Risk Management (2-page limit)**

300  
301 The Offeror shall provide an overview of its policies and procedures for identifying,  
302 mitigating, and managing risks in order to demonstrate its ability to identify and manage  
303 risks.  
304

305 At a minimum the Offeror’s response shall address the following:

- 306           • Identify any proactive risk management strategies, to include risk identification, risk  
307 assessment, risk avoidance, risk monitoring, and risk response planning; and,
- 308           • Provide an overview of your current Organizational Conflict of Interest plan that  
309 prescribes responsibilities, general rules, and procedures for identifying, evaluating,  
310 and resolving organizational conflicts of interest in accordance with FAR Subpart 9.5.

#### 311 **L.2.5 SMALL BUSINESS SUBCONTRACTING PLAN- REQUIRED FOR LARGE** 312 **BUSINESS**

313  
314 Offerors that are Large Businesses concerns for any NAICS within the proposed domains, shall  
315 provide a Small Business Subcontracting Plan in accordance with FAR 19.704.

### 316 **SECTION M – EVALUATION FACTORS FOR AWARD**

#### 317 **M.1 BASIS FOR AWARDS**

318 The Government intends to make 100 awards in total, 20 awards per Domain. Each Domain  
319 will have small business reserve requirements. The 100 awards will be made to qualified  
320 offerors, defined as “an offeror that is determined to be a responsible source, submits a  
321 technically acceptable proposal that conforms to the requirements of the solicitation, has one  
322 of the top 20 scores in the Domain”. The Government intends to award these contracts  
323 without discussions but reserves the right to conduct discussions at its discretion. Proposals  
324 must contain the best offer. The Government may conduct clarifications, as described in FAR  
325 15.306.  
326

327 In the event of a tie, the Government will look at the percentage of those tied Offeror’s  
328 CPARS element ratings over the last three (3) years, within the five (5) NAICS codes under  
329 this acquisition, that are rated as Exceptional. The date will be calculated by the final  
330 proposal submission due date identified in this RFP. The Offeror that has a higher percentage  
331 of Exceptional ratings will win the tie.  
332

333 If this review does not resolve the tie, the Government will then invoke a second tie breaker.  
334 The Government will look at the percentage of those tied Offeror’s CPARS element ratings  
335 over the last three (3) years, within the five (5) NAICS codes under this acquisition, that are  
336 rated as Very Good. The date will be calculated by the final proposal submission due date

337 identified in this RFP. The Offeror that has a higher percentage of Very Good ratings will win  
 338 the tie.

339  
 340 To be considered eligible for award, an Offeror’s proposal, at a minimum, shall follow all  
 341 instructions in this RFP.  
 342

## 343 **M.2 OVERALL EVALUATION APPROACH**

344 The evaluation process will begin by assessing the Offeror’s gate criteria responses and all  
 345 supporting documentation provided on Attachment 0001. In order to continue in the  
 346 evaluation process, the Offeror’s proposal must meet all gate criteria.  
 347

348 The Gate Criteria consists of the following:

- 349 • Active Facility Clearance of Secret
  - 350 ○ Offerors are required to submit documentation that they hold an active
  - 351 Secret Clearance. The Government will evaluate the documentation to
  - 352 ensure it is accurate and up to date.
- 353 • Certifications
  - 354 ○ ISO 9001:2015
    - 355 ▪ Offerors are required to submit documentation that they hold an
    - 356 active ISO 9001:2015 Certification. The Government will evaluate
    - 357 the documentation to ensure it is accurate and up to date.
  - 358 ○ CMMC Level 2 or higher
    - 359 ▪ Please provide proof of your CMMC Level 2 or higher
    - 360 Certification or documentation showing that you have contacted a
    - 361 Certified Third-Party Assessment Organization and scheduled your
    - 362 CMMC Level 2 review.
- 363 • Government Approved Accounting System.
  - 364 ○ Offerors are required to submit documentation that they hold an active
  - 365 Government Approve Accounting System. The Government will evaluate
  - 366 the documentation to ensure it is accurate and up to date.
- 367 • CPARS Ratings
  - 368 ○ CPARS will be pulled for all five (5) NAICS codes under the acquisition
  - 369 over the last three (3) years (the date will be calculated by the final
  - 370 proposal submission due date identified in this RFP.)
  - 371 ○ If 40% or more of the element ratings are MARGINAL or below the
  - 372 Offeror will be excluded from evaluations.
  - 373 ○ If Offeror has no CPARS Ratings, the offeror will not be evaluated for this
  - 374 gate criteria.

375 If the Offeror is a Small Business their questions will consist of the following:

- 376 • Small Business Certification

- 377                   ○ Offerors are required to submit documentation of their active Small  
378                   Business Certification. The Government will evaluate the documentation  
379                   to ensure it is accurate and up to date.
- 380           ● Active Facility Clearance
    - 381                   ○ Offerors are required to submit documentation that they hold an active  
382                   Secret Clearance. The Government will evaluate the documentation to  
383                   ensure it is accurate and up to date.
  - 384           ● Certifications
    - 385                   ○ ISO 9001:2015
      - 386                           ■ Offerors are required to submit documentation that they hold an  
387                           active ISO 9001:2015 Certification. The Government will evaluate  
388                           the documentation to ensure it is accurate and up to date.
    - 389                   ○ CMMC Level 2 or higher
      - 390                           ■ Please provide proof of your CMMC Level 2 or higher  
391                           Certification or documentation showing that you have contacted a  
392                           Certified Third-Party Assessment Organization and scheduled your  
393                           CMMC Level 2 review.
  - 394           ● CPARS Ratings
    - 395                   ○ CPARS will be pulled for all five (5) NAICS codes under the acquisition  
396                   over the last three (3) years (the date will be calculated by the final  
397                   proposal submission due date identified in this RFP.)
    - 398                   ○ If 60% or more of the element ratings are MARGINAL or below the  
399                   Offeror will be excluded from evaluations.
    - 400                   ○ If Offeror has no CPARS Ratings, the offeror will not be evaluated for this  
401                   gate criteria.

402  
403           The evaluation process will then continue by the Government evaluating each proposal  
404           against the scorecard rubric for each Domain, and determining the points earned. Each  
405           Domain has a specific Rubric Criteria Scorecard. Once the points earned are calculated by  
406           the evaluation team, the process will continue to rank each proposal in order from highest  
407           total points to lowest total points, per Domain.

408  
409           At any time, if the evaluation team discovers misleading, falsified or fraudulent proposal  
410           information, the Offeror will be eliminated from further consideration for award. The  
411           Government reserves the right to segment the evaluation process and conduct phased awards.

### 412   **M.3 EVALUATION OF VOLUME I – SYSTEMS, RATES, AND CERTIFICATION**

#### 413           **System and Rates**

414           The Offeror will receive points for having the following Government Approved systems or  
415           rates; Approved Rates (e.g. Forward Pricing, Billing), Purchasing System, Estimating  
416           System, Property Management System, or Earned Value Management System. The Offeror  
417           will receive one (1) point for having two (2) approved systems or rates. If the Offeror has  
418

419 three (3) or more approved systems or rates, they will receive one (1) additional point. The  
 420 maximum amount of points the Offeror can receive is two (2) point.  
 421

422 In order to earn points for Systems and Rates, the Offeror must ensure all the requested  
 423 proposal submission information is current, accurate, and complete in accordance with  
 424 Section L.2.2.  
 425

#### 426 **Certifications**

427 The Offeror will receive one (1) point per additional certification, outside of the required  
 428 Attachment 0001 certifications, for having the following: CMMC Level 2 or Higher, and  
 429 ISO/IEC 27001:2022.  
 430

431 In order to earn points, the Offeror must ensure all the requested proposal submission  
 432 information is current, accurate, and complete in accordance with Section L.2.2 Volume I –  
 433 Systems, Rates and Certifications.  
 434

### 435 **M.4 EVALUATION OF VOLUME II – PAST PERFORMANCE**

436 The Government will evaluate the Offerors QPs for the following Past Performance factors;  
 437 Relevance, NAICS Alignment, Recency, and Performance Quality for each Domain Specific  
 438 NAICS the Offeror is proposing to.

439 In order for the Offeror to earn points for each of the Past Performance factors, the  
 440 Offeror must submit all information in accordance with Section L.2.3. The Offeror  
 441 may submit a **maximum of three (3)** QP per Domain.  
 442

443 **M.4.1 Relevance:** The Government will evaluate each QP submitted by the Offeror, to  
 444 determine its relevance to the Technical Capabilities identified for each Domain in the  
 445 PWS. Each QP will be scored based on the following:  
 446

- 447 • Offerors will earn five (5) points per QP that meets 100% of the Technical  
 448 Capabilities under the Domain they are proposing.
- 449 • Offerors will earn three (3) points per QP that meets 75-99% of the Technical  
 450 Capabilities under the Domain they are proposing.
- 451 • Offerors will earn two (2) points per QP that meets 50-74% of the Technical  
 452 Capabilities under the Domain they are proposing.
- 453 • Offerors will earn one (1) point per QP that meets 25-49% of the Technical  
 454 Capabilities under the Domain they are proposing.
- 455 • Offerors will earn zero (0) points per QP that meets 0-24% of the Technical  
 456 Capabilities under the Domain they are proposing.  
 457

458 M.4.1.1 Technical Capabilities per Domains  
 459

460 **Technical Domain (NAICS code: 541330)**  
 461

462 The Technical Capabilities under the Technical Services Domain are as follows:

- 463 1. Engineering Services
- 464 2. Logistics Services
- 465 3. Manufacturing Readiness
- 466 4. Technology Insertion
- 467 5. Integration
- 468 6. Interoperability

469

470 **Management and Advisory Domain (NAICS code: 541611)**

471

472 The Technical Capabilities under the Management and Advisory Services Domain  
473 are as follows:

- 474 1. Acquisition and Strategic Planning
- 475 2. Financial Services
- 476 3. Training Services
- 477 4. Education Services
- 478 5. Program Management
- 479 6. Quality Assurance
- 480 7. Risk Management

481

482 **RDT&E Domain (NAICS code: 541715)**

483

484 The Technical Capabilities under the RDT&E Services Domain are as follows:

- 485 1. Basic Research
- 486 2. Applied Research
- 487 3. Experimental/Developmental Research
- 488 4. Modeling and Simulation
- 489 5. Prototyping and Fabrication Support
- 490 6. Exploratory Research

491

492 **Emerging IT Domain (NAICS code: 541512)**

493

494 The Technical Capabilities under the Emerging IT Services Domain are as follows:

- 495 1. Intelligent Automation (Artificial Intelligence (AI)/Robotic Pre-Automation)
- 496 2. Infrastructure, Services Platform, and Infrastructure Cloud Services
- 497 3. Component Framework
- 498 4. Big Data and Big Data Analytics Data Services
- 499 5. Quantum Computing
- 500 6. IT RDT&E
- 501 7. Business Process Reengineering (BPR)
- 502 8. Network/Systems Operation and Maintenance Enterprise
- 503 9. Integration and Consolidation Information Technology Services
- 504 10. Cybersecurity Services
- 505 11. Telecommunications/Systems Operation and Maintenance

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### **Foundational IT Domain (NAICS code: 541519)**

The Technical Capabilities under the Foundational IT Services Domain are as follows:

1. Help Desk Support
2. Independent Verification and Validation (IV&V)
3. IT Education and Training
4. IT Supply Chain Management
5. IT Management Services
6. IT Services

M.4.2 NAICS Alignment: The Government will evaluate each of the Offeror’s QPs to determine if the QP aligns with the Domain Specific NAICS. If the QP is determined to align with the Domain Specific NAICS, the Offeror will receive one (1) additional point per QP with the maximum number of points being three (3).

M.4.3 Recency: The Government will evaluate each QP to ensure it has at least one year of performance but must have occurred within the last four (4) years from the date of release of this RFP. If the example is not recent, the example will not be evaluated further. If any of the QPs are within a period of performance end date of two (2) years, they will receive one (1) additional point per QP with the maximum number of points being three (3).

M.4.4 Performance Quality: The Government will evaluate the QPs to see how many of the CPARS or PPQ have Satisfactory or above ratings. Offerors will receive points based on how many of their submitted QPs have all evaluation areas of the CPARS (Quality, Schedule, Cost Control, Management, Small Business Subcontracting, and Regulatory Compliance) or PPQ rated “Satisfactory” or above.

- The Offeror will receive one (1) point for each QP with a Satisfactory or above Past Performance (PP) Rating in all CPAR/PPQ elements.
- The Offeror will receive three (3) points for each QP with a Very Good or above PP Rating in all CPAR/PPQ elements.
- The Offeror will receive five (5) points for each QP with Exceptional or above PP Rating in all CPAR/PPQ elements.

The Offeror will not receive points for QP with any evaluation areas below a satisfactory rating, a neutral rating (i.e., lack of past performance information), or a non-relevant project (regardless of the PP score). If the Offeror has CPAR the Government will utilize CPARS. If no CPARS is available, then the Government will utilize the PPQ (Attachment 0002) submitted by the Offeror. The maximum number of points that can be earned is fifteen.

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The Adjectival Ratings are defined from FAR Table 42-1 “Evaluation Rating Definition” below:

Rating Value	Adjectival Rating	FAR Table 42-1 – Evaluation Rating Definitions
5	Exceptional	Performance meets contractual requirements and exceeds many to the Government’s benefit. The contractual performance of the element or sub-element being evaluated was accomplished with few minor problems for which corrective actions taken by the contractor were highly effective.
4	Very Good	Performance meets contractual requirements and exceeds some to the Government’s benefit. The contractual performance of the element or sub-element being evaluated was accomplished with some minor problems for which corrective actions taken by the contractor were effective.
3	Satisfactory	Performance meets contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.
2	Marginal	Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being evaluated reflects a serious problem for which the contractor has not yet identified corrective actions. The contractors proposed actions appear only marginally effective or were not fully implemented.
1	Unsatisfactory	Performance does not meet most contractual requirements, and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains a serious problem(s) for which the contractor’s corrective actions appear or were ineffective.

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The PPQ Ratings are as follows:

Rating Value	Adjectival Rating	Performance Evaluation Questionnaire Ratings
5	Exceptional	Performance meets contractual requirements and exceeds many to the Government's benefit. The contractual performance of the element or sub-element being evaluated was accomplished with few minor problems for which corrective actions taken by the contractor were highly effective.
4	Very Good	Performance meets contractual requirements and exceeds some to the Government's benefit. The contractual performance of the element or sub-element being evaluated was accomplished with some minor problems for which corrective actions taken by the contractor were effective.
3	Satisfactory	Performance meets contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.
2	Marginal	Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being evaluated reflects a serious problem for which the contractor has not yet identified corrective actions. The contractors proposed actions appear only marginally effective or were not fully implemented.
1	Unsatisfactory	Performance does not meet most contractual requirements, and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains a serious problem(s) for which the contractor's corrective actions appear or were ineffective.

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558 **M.6 EVALUATION OF VOLUME III – TECHNICAL**

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In order to earn points for Technical, the Offeror must submit all information in accordance with Section L.2.4.

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562 M.6.1 Recruitment: In order to earn points for Recruitment, the Offeror must  
 563 ensure all the requested proposal submission information is current, accurate, and  
 564 complete in accordance with Section L.2.4.1.  
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566 Recruitment will be rated as follows:  
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Points	Rating	Description
5	Outstanding	Proposal meets requirements and indicates an exceptional approach and understanding of the requirements. Strengths far outweigh and weaknesses. Risk of unsuccessful performance is very low.
3	Good	Proposal meets requirements and indicates a thorough approach and understanding of the requirements. Proposal contains strengths which outweigh any weaknesses. Risk of unsuccessful performance is low.
2	Acceptable	Proposal meets requirements and indicates an adequate approach and understanding of the requirements. Strengths and weaknesses are offsetting or will have little or no impact on contract performance. Risk of unsuccessful performance is no worse than moderate.
1	Marginal	Proposal does not clearly meet requirements and has not demonstrated an adequate approach and understanding of the requirements. The proposal has one or more weaknesses which are not offset by strengths. Risk of unsuccessful performance is high.
0	Unacceptable	Proposal does not meet requirements and contains one or more deficiencies. Proposal is unawardable.

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 570 M.6.2 Retention: In order to earn points for Retention, the Offeror must ensure all  
 571 the requested proposal submission information is current, accurate, and complete  
 572 in accordance with Section L.2.4.2.  
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574 Retention will be rated as follows:  
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Points	Rating	Description
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5	Outstanding	Proposal meets requirements and indicates and exceptional approach and understanding of the requirements. Strengths far outweigh and weaknesses. Risk of unsuccessful performance is very low.
3	Good	Proposal meets requirements and indicates a thorough approach and understanding of the requirements. Proposal contains strengths which outweigh any weaknesses. Risk of unsuccessful performance is low.
2	Acceptable	Proposal meets requirements and indicates an adequate approach and understanding of the requirements. Strengths and weaknesses are offsetting or will have little or no impact on contract performance. Risk of unsuccessful performance is no worse than moderate.
1	Marginal	Proposal does not clearly meet requirements and has not demonstrated an adequate approach and understanding of the requirements. The proposal has one or more weaknesses which are not offset by strengths. Risk of unsuccessful performance is high.
0	Unacceptable	Proposal does not meet requirements and contains one or more deficiencies. Proposal is unawardable.

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M.6.3 Risk Management: In order to earn points for Risk Management, the Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Section L.2.4.3.

Risk Management will be rated as follows:

Points	Rating	Description
5	Outstanding	Proposal meets requirements and indicates and exceptional approach and understanding of the requirements. Strengths far outweigh and weaknesses. Risk of unsuccessful performance is very low.
3	Good	Proposal meets requirements and indicates a thorough approach and understanding of the requirements. Proposal contains strengths which outweigh any weaknesses. Risk of unsuccessful performance is low.

2	Acceptable	Proposal meets requirements and indicates an adequate approach and understanding of the requirements. Strengths and weaknesses are offsetting or will have little or no impact on contract performance. Risk of unsuccessful performance is no worse than moderate.
1	Marginal	Proposal does not clearly meet requirements and has not demonstrated an adequate approach and understanding of the requirements. The proposal has one or more weaknesses which are not offset by strengths. Risk of unsuccessful performance is high.
0	Unacceptable	Proposal does not meet requirements and contains one or more deficiencies. Proposal is unawardable.

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**M.7 EVALUATION OF SMALL BUSINESS SUBCONTRACTING PLAN**

The Small Business Subcontracting Plan will be evaluated in accordance with FAR Subpart 19.7, for the top 20 Offerors in each domain. It will be evaluated on an Acceptable/Unacceptable scale. If the Offerors Small Business Subcontracting Plan is unacceptable then they will not receive award, and the next highest Offeror will be evaluated.

Acceptable	Proposal indicates an adequate approach and understanding of Small Business objectives.
Unacceptable	Proposal does not meet Small Business objectives.

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**M.8 MAPS SCORING TABLE**

Please see Attachment 0003 for the Scorecard.