GLOBALCAP INDUSTRY DAY Q&A

Question Number	PRE EVENT QUESTIONS	DOS ANSWERS
	Given the draft PWS, we believe that GLOBALCAP is similar or a follow-on to the DoS AFRICAP requirement. The Federal Procurement Data System reported spend on AFRICAP has been \$557M over the least four years or roughly \$139M/year. The Sources sought indicated funding varies considerably year to year roughly \$353M/year (which is three times AFRICAP)	
		a. The AFRICAP III and GPOI IDIQ contracting programs are being consolidated into the new GLOBALCAP IDIQ program.
	into the DOS GLOBALCAP requirement to make the \$5B projected ceiling? b. How is the ceiling of \$5B computed or \$500M/year get computed given the historical \$353M/year spend?	 b. \$500M is anticipated to be the maximum annual amount meet future global requirements. It is not an average. Under AFRICAP III, work was performed on the content of Africa for all counties EXCEPT: Equatorial Guinea, Guinea-Bissau, Lesotho, Mauritius, Namibia, Sao Tome, Seychelles, Sudan, and Zimbabwe.
		Under GPOI, work was performed in: Albania, Armenia, Bangladesh, Benin, Burkina Faso, Chad, Cote d'Ivoire, Fiji, Ghana, Malawi, Morocco, Nepal, Niger, Rwanda, Senegal, Tanzania,
	Would the Government provide a list of countries where the work has historically been performed?	Thailand, Togo, Uganda, and Zambia. The Government will not hold one-on-one meetings prior to receipt
3		of offers. The Government does not intend to release a draft RFP in entirety prior to the official RFP release for this effort. The Government may provide portions of the RFP, prior to relase of the full RFP, in
	Would the Government release a Draft RFP, to include Sections B, C, G, H, I, L & M?	response to industry questions.
		based on a dollar value threshold. Socioeconomic categories are still under consideration.
6	What is the projected number of awards?	The Government anticipates awarding 3-5 large business and 3-5 small business IDIQ awards. The socioeconomic category and set- aside thresholds are under consideration.
7	Where does GLOBALCAP sit in the DOS approval chain for final approval and release?	This Department does not intend to release this information to the public.
		As noted at Industry Day on December 17, 2021, the notional timeline is that the Department anticipates issuing the solicitation in the spring of 2022. The proposals will be due in the summer 2022 with the IDIQ contracts to be awarded in the fall of 2022. The
8	Would the Government announce a notional acquisition timeline (Draft RFP, Pre-solicitation, One-on-One Meetings, RFP)?	timeline is subject to change.
	\$150M/year a. Would the Government please provide an overview of the differences between the two contracts (Global Advisory and	a. The purpose of the Global Advisory IDIQ contracting program is to procure advisory services. The purpose of the GLOBALCAP IDIQ contracting program is to procure they types of products and services presented in the sources sought notice. Procurement of advisory services is separated from capacity building items as an organizational conflict of interest (QCI) mitigation measure
9	c. Are offerors allowed to bid on both as Prime or Sub or in combinations on both Global Advisory and GLOBALCAP? d. Government please indicate which contract(s), contract numbers and incumbents have been award the historical work for	 b. Please refer to Attachment QA1 - OCI Clauses and Provisions. c. Please refer to Attachment QA1 - OCI Clauses and Provisions. d. Please refer to Attachment QA2 - List of Historic IDIQs. For purposes of market research, the Government is considering
10	years?	three (3) years only.
12	Does the Government intend to have an SDVOSB or small business track for this requirement? Will the Government be providing a draft RFP with sections L and M prior to RFP release?	Refer to the Government response to Question 5. Refer to the Government response to Question 4.
13	Does the Government have a timeline for when a draft RFP is anticipated to be released?	Refer to the Government response to Question 8. The Government will consider all available CPARS data. The
14	a Past Performance Questionnaire?	Government is considering allowing submission of PPQs to augment CPARS data.
		The Government intends to award the number of IDIQs necessary to promote efficient competition for task orders among IDIQ holders, including small and large businesses. The Government
	requirements on a TO basis to enable greater competition for the IDIQ response? We have had experience with the Defense Counterintelligence and Security Agency (DCSA) where they prefer clearances be held at the task order level	does not intend to pursue strategies that would increase the number of awards beyond what is needed to permit efficient competition.
		Offerors must have personnel and facilities with existing clearances as may be required by the solicitation. The Government does not intend to issue awards to entities that do not fully most security requirements on the date of award
	Reference 2: We are aware there are similarities between the requirements of this potential solicitation, existing language(s) in AFRICAP & GPOI regarding OCI, and the existing Advisory Reporting Services IDIQ awards SAQMMA17D0053, SAQMMA17D0054, SAQMMA17D0055, and SAQMMA17D0056.	fully meet security requirements on the date of award.
17		Refer to Attachment QA1 - OCI Clauses and Provisions A prime will not be outright prohibited from subcontracting with
18	Can a company prime this contract and also support other primes with pricing on task orders the company may not be able to compete on but able to help another prime as a sub?	another prime. However, contractors must comply with organization conflict of interest laws, regulations, and T&C. Refer to Attachment QA1 - OCI Clauses and Provisions.
19	Will DOS accept other NAIC codes so more small business can participate as a small business? NAIC code examples: 333999 42391, 315990, 333249, 339920 DoS is calling this new contract GLOBALCAP because it "could expand globally in the future." How much GLOBALCAP	The Government intends to designate only NAICS 561210 as applicable to the GLOBALCAP solicitation.
20	work is anticipated outside of Sub-Saharan Africa? Please elaborate on the locations or regions, and the numbers and types of missions anticipated on the GLOBALCAP contract.	Refer to the Government response to Question 2.
	How many awards does the Government anticipate making for the GLOBALCAP IDIQ contract vehicle? How many full and open awards? How many small business awards?	Refer to the Government response to Question 6. The Government anticipates awarding a hybrid vehicle with Firm-
	What type of contract (FFP, CR, T&M, etc.) is anticipated for the base IDIQ contract and the individual task orders? Will there be a draft RFP?	Fixed Price and Cost Reimbursable line items. Refer to the Government response to Question 4.

	What is the Government's acquisition schedule? Specifically, what are the planned dates for	
	A. Draft RFP?	
	B. RFP? C. Questions due?	
	D. Proposal due? E. Contract award?	
24	F. Contract start?	Refer to the Government response to Question 8.
		The Government anticipates using a best value trade off process to include technical approach, past performance and price. The
		technical and past performance factors are approximately equal in
25	What are the anticipated evaluation factors, subfactors, and their weight in the evaluation?	value. Technical factors, when combined, are significantly more important than price.
26	What are the anticipated small business subcontracting goals for large business offerors?	This requirement is still under consideration. A complete solicitation is not available at this time. Page
		limitations are under consideration and will be provided in Section
27	What are the anticipated technical proposal requirements including any page limitations?	L - Instructions to Offerors. A complete solicitation is not available at this time. Page
20	What are the enticipated pricing proposal requirements?	limitations are under consideration and will be provided in Section L - Instructions to Offerors.
	What are the anticipated pricing proposal requirements?	The Government does not anticipate on ramping of additional
29	During the 10-year period of performance, will there be any on-ramp/off-ramp procedures? Question for submittal: We are an incumbent on GPOI. Some TOs have elements of advisory services to professional	contractors during the period of performance.
	services recipients. Can you please clarify the COI parameters per the solicitation posting on SAM.gov? Due to the potential	
	for organizational conflicts of interest, contractors may not hold an IDIQ for advisory services and an IDIQ for other services in support of AF and PM Bureaus simultaneously. If a contractor already holds an IDIQ under one of these contracting	
30	programs and wishes to participate in the other, the contractor must relinquish the existing IDIQ	Refer to the Government response to Question 17. The Government anticipates professional services to be similar to
		those found in the AFRICAP III and GPOI IDIQs. However, the
	Paragraph 2 of the Draft SoW indicates the requirement for professional services. Will the professional services for	Government offers no assurance that professional services will be the same prior to release of the solicitation. Refer to Attachment
31	GLOBALCAP mirror the professional services required under AFRICAP III?	QA2 - List of Historic IDIQs.
		The Government does not anticipate a minimum bid requirement as of the date of this Q&A, but reserves the right to establish such
	Will the Govt establish minimum task order bid requirements for awardees? i.e., awardees will be required to bid 50% of	a requirement prior to the solicitation close date. The Government seeks contractors who will be capable of performing as many task
		order requirements as possible.
		"Monitoring" refers to personnel that are capable of reporting on the following core elements in austere post-conflict environments
	Request the Government to provide additional details regarding the requirement of "monitoring" as described in paragraph	such as cease-fire/cessation of hostilities, human rights and
33	4.1 of the Draft SoW?	violations thereof, and protection of civilians.
	Does the Government plan to issue a Draft RFP for review and comment by Industry? For example, there may be some local tax issues during implementation that may need to be addressed/clarified during the RFP process. Additionally, issuing	
34	a Draft RFP will enable Industry to provide comprehensive feedback that will result in a more informed technical proposal.	Refer to the Government response to Question 4.
35	Does the Government plan to put in place limitations on participation/conflicts of interest for GLOBALCAP such as those used for AFRICAP III? If so, please provide details	Refer to the Government response to Question 17.
	If there are SB and unrestricted pools, will the government limit over/under relationships such as being the prime on an	Refer to the Government response to Question 6 and Attachment
36	unrestricted award and a named/JV partner on a SB award? Will the general medical support requirement outlined in para 4.2.7 of the GLOPBALCAP Draft SoW mirror the medical	QA1 - OCI Clauses and Provisions. The Government anticipates the medical requirements to be
37	requirements in AFRICAP III? Will there be two pools under GLOBALCAP? If so, what is the anticipated number of awardees and how does the	similar to those present in AFRICAP III.
	Government plan to divide up the Full and Open and SB requirements under GLOBALCAP, i.e., under \$5M is SB?	Refer to the Government response to Question 6.
39	Does the Government plan to have a subcontracting (SB, 8A, HUBetc.) requirement under the Full and Open pool?	Refer to the Government response to Question 6 Per 48 CFR § 9903.201-1(b)(3), cost accounting standards are not
40	Assuming there will be two pools, will the Cost Accounting System requirements the same for large and small businesses?	applicable to Government contracts and subcontract with small business.
	Assuming there will be a SB pool, does the Government intend to place any restrictions type of SB – i.e. SDVOSB or will the	
41	pool be open to several categories of SB? Aerial Surveillance: Does the Government have a concept regarding what type, method, technical specs. Etc., comprise the	Refer to the Government response to Question 6.
	Aerial Surveillance efforts as noted? Example: "Fixed wing aerial surveillance platform with 4-6 hours of on-station time, able	
42	to provide EO/IR imagery with Direct DownLink (DDL) and/or Full Motion Video (FMV) via contractor-provided Remote Video Terminals (RVTs) out to at least 30 NM at 10,000' AGL."	task order level.
43		In accordance with the FAR, the Government will maintain bonding requirements that will be defined at the task order level.
	I understand that a prime may not hold both awards, and may or may not be able to be a prime on one and a sub on the	
44	other. However, can subcontractors be part of teams for both IDIQs? POST EVENT QUESTIONS	Refer to the Government response to Question 17.
15	Will task orders issued from the GLOBALCAP IDIQ support global requirements? Or only countries and efforts within the African continent?	Refer to the Government response to Question 2.
43		The Government anticipates that the majority of task orders being
46	If task orders will cover the globe, what is the anticipated percentage of issued task orders that will be for support within the African continent?"	issued in support of capacity building efforts in Sub-Saharan Africa. However, the Government offers no assurance.
	Will a contractor's experience performing in the technical areas of expertise required under GLOBLCAP be evaluated more	
47	favorably if it has been delivered in support of the African continent as opposed to other non-African partner nations of the US, for instance within countries in Latin American or the Middle East?	The Government will consider all relevant OCONUS past performances without regard to geographic location.
ΔA	If a company is teamed as a subcontractor to a small business prime can they also submit a prime large business proposal or team with another large company prime as a subcontractor?	Refer to the Government response to Question 18.
-10	GLOBALCAP is a multi-award Indefinite Delivery Indefinite Quantity (IDIQ) contract with complex requirements and	
	execution risks—ten of these risks were defined in the Industry Day presentation. A draft RFP would greatly assist contractors as they plan solutions to support this critical mission, and it would also allow for early questions and clarifications	
	that would likely result in more responsive and higher quality proposals. Would the Government consider releasing a draft	Refer to the Government response to Question 4.
	Small Business Set-Aside: Will there be a set-aside for Small Business, based on Task-order amounts? Will there be set	
50	asides for SBA 8(a) Certified companies? Subcontracting requirements - Will Small Businesses be able to bring in Large Companies as Subcontractors? Will it be	Refer to the Government response to Questions 5 and 6.
51		Refer to the Government response to Question 18.
	personnel to receive necessary security clearance" Is it mandatory for all Primes to possess Facility Clearance before	
50	Submission of IDIQ Proposal? What if, non-cleared Primes bring in Security Cleared Subs, will that fulfill Security Clearance requirements?	Refer to the Government response to Question 15 and 16.
	Past performance - Would DOS consider extending the period of relevant experience from three years to five or seven	
53	years? With regards to Draft SOW 4.1 examples of activities described training courses, monitoring and advisory services, please	Refer to the Government response to Question 10.
	clarify the "core elements of monitoring services" described in 4.1.8. Does this mean designing/identifying elements as in	
	observable indicators as measures of performance (MOPs) or measures of effectiveness (MOEs), and/or validation that the partner nation achieved the specific goals and objectives intended in the specific country-level GLOBALCAP program	
54		Refer to the Government response to Question 33.

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83 design?			
	83	design?	GLOBALCAP solicitation.

		The Government encourages Contractors to showcase capabilities in their solicitation to satisfy project monitoring and evaluation
84		(M&E) requirements.
		The Government expects vendors to be capable of maintaining
		and enhancing tools that are already in place in support of
85	Does the government anticipate vendors will design and integrate data collection and monitoring tools within project design?	requirements.
	Will the government prioritize regional and country-level expertise as it relates to project design and modification? Based on	The Government will not be overly restrictive in requirements.
	previous experience, we recommend the government expect vendors to utilize cross-cultural expertise to tailor programming	Contractors are encourage to include any and all elements that
		may strenthen the technical approach.
87	What will determine if task orders will be released in the large business versus the small business pools?	Refer to the Government response to Question 67.
		The Government anticipates that labor categories will be provided
88	Does the government plan to provide IDIQ LCATs or will price be calculated per each task order requirements?	in the solicitation.
		"Draft RFP" refers to the complete solicitation package being
		released in draft form to allow industry the opportunity to review,
		ask questions and prepare responses. As previously noted. The
		Government does not anticipate that a complete RFP will be
		released prior to the official solicitation. However, elements of the
		solicitation may be made available.
		Task Orders are competed among IDIQ awardees for specific
		criteria (i.e., scope, cost, and schedule). A "sample task order" is
		a devised task order requirement that will be provided for offerors
		to respond to in order to ensure that the offeror understands task
89		order proposal submission requirements.