



# GLOBALCAP INDUSTRY DAY

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U.S. DEPARTMENT OF STATE  
BUREAU OF AFRICAN AFFAIRS  
AND  
BUREAU OF POLITICAL-MILITARY AFFAIRS

December 17, 2021



# Personnel

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- Adam Butler, Contracting Officer
- Jocabed Domingue, Contracting Officer
- Anna Urman, OSDBU
- Darren Manning, AF/RPS Operations Team Lead
- Patrick Schuler, PM/GPI Deputy Programs Director
- Justin Rautenbach, Acquisition Specialist



# Housekeeping Reminders

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- Login using your name and company name.
- Ensure you are on mute.
- Ensure your camera is off.
- Please 'Raise Hand' if you would like to speak and wait to be called on.



# Briefing Overview

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- Industry Day Regulations
- GLOBALCAP Overview
- Acquisition Approach
- Notional Timeline
- Technical Approach (AF/RPS and PM/GPI)



# Industry Day Regulations

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- This pre-solicitation conference is only for informational purposes.
- Statements or representations made during the conference are not legally binding.
- Changes resulting from the conference are official only if issued through a solicitation or an amendment to a Request For Proposal (RFP).
- Informal communications with Bureau of African Affairs and/or Bureau of Political-Military Affairs on GLOBALCAP are prohibited.
- Direct ALL inquires to Adam Butler ([butlerah@state.gov](mailto:butlerah@state.gov)), Jocabed Domingue ([dominguej@state.gov](mailto:dominguej@state.gov)) Michael Nelson ([nelsonmd@state.gov](mailto:nelsonmd@state.gov)) and Justin Rautenbach ([rautenbachj@state.gov](mailto:rautenbachj@state.gov)).



# GLOBALCAP Overview

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## Anticipated multiple award IDIQ

- The Department of State anticipates awarding a multiple-award IDIQ to support U.S. foreign policy goals throughout the world through a variety of programs and policies to bolster peace, security, and regional stability.

## BUREAUS TO BE SUPPORTED

- Bureau of African Affairs, Office of Regional Peace and Security (AF/RPS)
- Bureau of Political-Military Affairs, Office of Global Programs and Initiatives (PM/GPI)



# Acquisition Approach

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- What is GLOBALCAP?
  - Principal contract mechanism to advance global peace and security
  - Anticipate contract type to be a multi-award Indefinite Quantity Contracts (IDIQ) with approximately six to ten IDIQ contracts
  - Hybrid vehicle with Firm-Fixed Price and Cost Reimbursable line items



# Acquisition Approach (Cont.)

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- Notional Selection Criteria
  - Technical Approach
  - Past Performance
  - Price
- Contractual Period of Performance
  - 5 to 10 Years
- IDIQ will consist of two tracks
  - Small business
  - Large business





# Notional Timeline

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- Industry Day: December 2021
- Issue Solicitation: Spring 2022
- Proposals Due: Summer 2022
- Contract Award: Fall 2022



# Question Submission Guidelines

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- Pre-Conference Questions: Questions were allowed to be submitted ahead of the conference. All questions received will be compiled with question submitted post conference and be posted on SAM.gov.
- Post Conference Questions: Additional questions may be submitted electronically no later than December 23, 2021 at 3:00pm. All questions and answers will be posted on SAM.gov along with copy of Industry Day slides early in the new calendar year. Any questions submitted after the deadline may not be answered.

All questions must be submitted to Adam Butler ([butlerah@state.gov](mailto:butlerah@state.gov)), Jocabed Domingue ([dominguej@state.gov](mailto:dominguej@state.gov)), Michael Nelson ([nelsonmd@state.gov](mailto:nelsonmd@state.gov)) and Justin Rautenbach ([rautenbachj@state.gov](mailto:rautenbachj@state.gov)) with the following subject, "GLOBALCAP Pre-Solicitation Questions"



# Technical Approach

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**AF/RPS - Darren Manning, Operations Team Lead**  
and  
**PM/GPI - Patrick Schuler, Deputy Programs Director**



# GLOBALCAP Tasks

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- **Training/Mentoring** – Build training cadres, New Equipment and specialized equipment (C-IED, T-CCC), Organization maintenance (vehicles, Communications), Tactical (Peacekeeping, Maritime, and Counterterrorism).
- **Equipment** – Non-Lethal – APCs, cargo trucks, Tankers, Generators, Night Vision Devices, Communication, Tents
- **Construction** – Primarily vertical and maritime engineering of permeant structures, but also Semi Permanent, Reconstruction, and Refurbishment of existing structures
- **Logistics Support** – Food, Fuel/Lubricants, Water, Airlift, Maintenance and Communication, support, Medical Evacuation, Equipment Sustainment.



# Execution Risks

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- Proper Staffing Levels
- Knowledge of Host Country – public and industry major players
- Contract Management – Invoicing, Cost Controls, Property Books
- Knowledge of Tasks/What Equipment and Approaches Work in Area
- African and Foreign Culture and Uncertainties
- Long Supply Line and Visibility throughout
- Subcontractor Management
- Adequate Accounting Systems
- Don't Depend on Embassy to “Hand Hold”
- Knowledge of Regulations – Procurement restrictions in the FAA, License Requirements, Fly America, Human Rights vetting (Leahy), Reporting of Child Soldiers



# AF/RPS Mission

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The Office of Regional Peace and Security advances the Department's peace and security goals by preventing, mitigating, and resolving violent conflict in sub-Saharan Africa; preventing and countering terrorism and other transitional threats; and building capable security institutions that protect the state and its people, with increased adherence to human rights.

We work with sub-Saharan African and interagency stakeholders and civil society to help address the longstanding root causes of conflict and end the illegal activities that sustains armed groups, including exploitation of land and maritime resources.



# AF/RPS Priorities

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Counterterrorism and Peacekeeping assistance to Sub-Saharan African land, air, and maritime military forces.

Overarching goal is to build partner capacity to prevent or mitigate security concerns, and to support security sector reforms and accountability. The office works to build African institutional capacity at the continental, regional, national, and local levels.



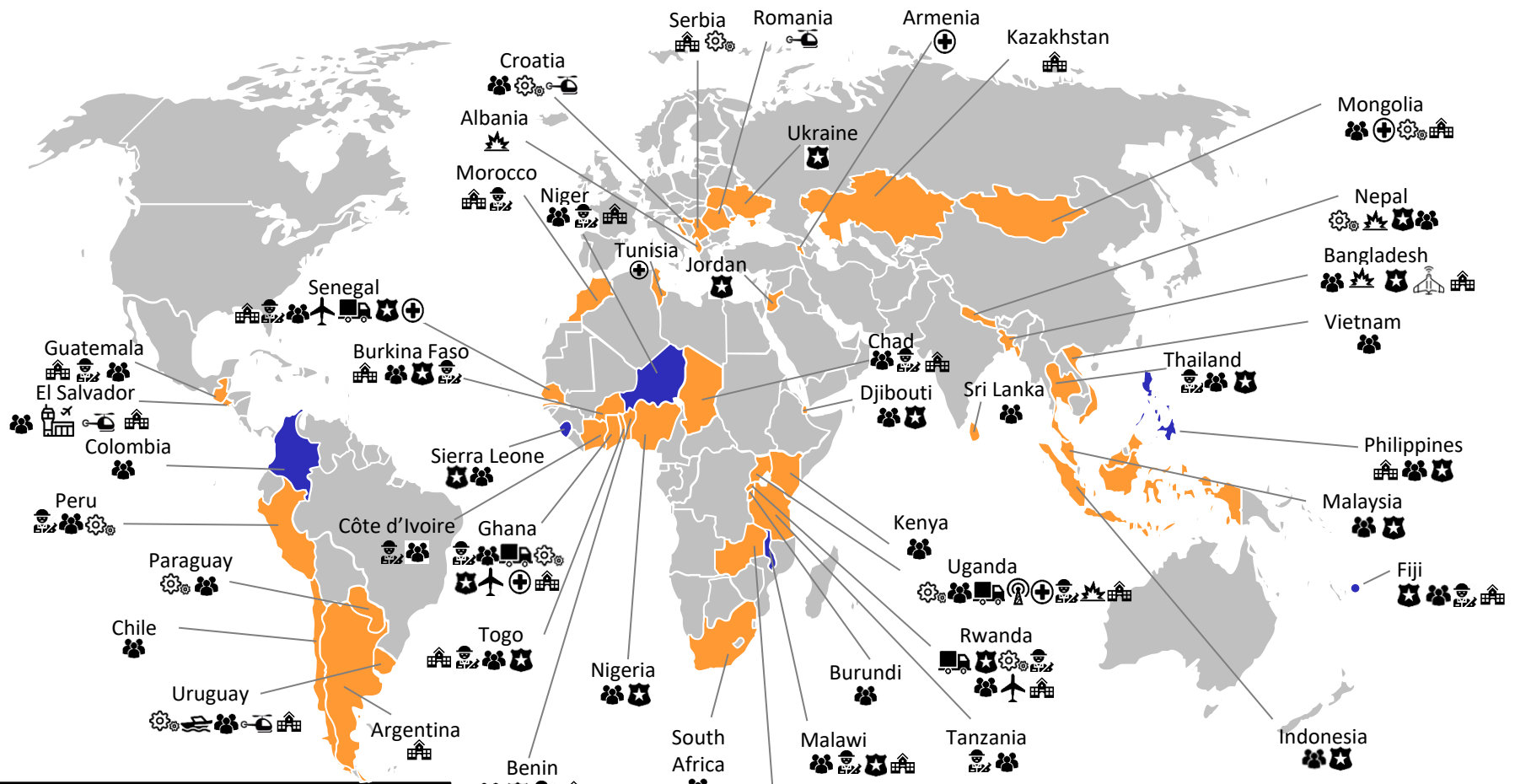
# GPOI Areas of Focus

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- Build the capacity of partner country security forces to execute peace operations (UN and regional organizations)
- Focus on:
  - Peace operations training self-sufficiency
  - Critical enablers
  - Operational readiness and sustainment
  - Rapid deployment
  - Women's participation/Gender integration
  - UN and regional organization capacity building
- **Training/mentorship-** institutional capacity building, partner ownership
  - Basic staff and soldier skills
  - Reporting, planning, information-driven ops
  - Logistics, maintenance, sustainment
  - Medical capabilities, including buddy first aid and medevac/casevac procedures
  - Women, peace, and security (WPS) and protection of civilians (POC)
- **Equipment** - training, force protection, medical, critical enablers
- **Construction** - partner country training institutions



# Current GPOI/APRRP Supported Capabilities for Active Partners



	Staff Officer		ISR/UAS
	Infantry		FPU
	Rotary Wing Aviation		Medical
	Fixed Wing Aviation		Logistics
	Airfield Support		Riverine
	Engineering		Signals
	EOD/CIED/De-mining		Training Institution

GPOI's current activities are enabling partner countries to develop and employ a range of capabilities from infantry to critical enablers, such as engineer, aviation, and counter-improvised explosive device capabilities needed to effectively execute peace operations.



# Vendor Questions

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1. Does the Government intend to have a small business track for this requirement?
2. Will the Government be providing a draft RFP?
3. There are similarities between GLOBALCAP and Global Advisory requirements, will vendors be prevented from being awarded a position on both IDIQ?



# Points of Contact

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Direct ALL inquiries to

Adam Butler ([butlerah@state.gov](mailto:butlerah@state.gov))

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Michael Nelson ([nelsonmd@state.gov](mailto:nelsonmd@state.gov))

Justin Rautenbach ([rautenbachj@state.gov](mailto:rautenbachj@state.gov)).

Thank you for your interest.